



# BCO MEMBERSHIP

## CATEGORIES & RATES 2020-2021

The following annual subscription rates will be effective from 1st April 2020 until 31st March 2021 and are subject to UK VAT.

All BCO memberships are valid for one named member only and each member receives a unique membership number.

The London and South East region covers the following UK counties: London, Essex, Kent, Middlesex, Surrey, and Sussex

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### LONDON AND SOUTH EAST ORGANISATIONS

The first person to join from an organisation is registered as the Principal Member and registers the organisation with the BCO. Additional members joining from the same organisation then qualify for the lower priced Individual Membership rate.

PRINCIPAL MEMBERSHIP	£1,080
INDIVIDUAL MEMBERSHIP	£255

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### REGIONAL ORGANISATIONS

An organisation with all offices located outside of the London and South East region.

The first person to join from an organisation is registered as the Regional Principal Member and registers the organisation with the BCO. Additional members joining from the same organisation then qualify for the lower priced Regional Individual Membership rate.

PRINCIPAL MEMBERSHIP (REGIONAL)	£905
INDIVIDUAL MEMBERSHIP (REGIONAL)	£220

*Please note:* if an organisation opens an office in the London and South East region it would then have to pay the higher National Organisation Principal Membership rate.

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### SME ORGANISATIONS (Small to Medium Enterprise)

An organisation with 20 employees or fewer.

The first person to join from an organisation will be registered as the Principal Member (SME) and registers the organisation with the BCO. Additional members joining from the same organisation then qualify for the lower priced Individual Membership (SME).

PRINCIPAL MEMBERSHIP (SME)	£585
INDIVIDUAL MEMBERSHIP (SME)	£220

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### SOLE PRACTITIONERS

This category enables sole practitioners to take advantage of the benefits of the BCO membership by offering membership at a reduced rate.

SOLE PRACTITIONER MEMBERSHIP £255

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### OCCUPIER\* / EDUCATIONAL ORGANISATION / CHARITY / CENTRAL OR LOCAL GOVERNMENT

\*An organisation where property is not the main business of that organisation (e.g. banking, pharmaceuticals or telecoms) but they manage or own a property portfolio for the organisation's own needs, rather than for investment, sale or development.

All applicants from these organisations benefit from a reduced rate of membership. Applicants do not need to register a Principal Member to join.

OCCUPIER / EDUCATIONAL ORGANISATION /  
CHARITY / CENTRAL OR LOCAL GOVERNMENT £165

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### NEXTGEN

Candidates must be 35 years of age or under.

Discounted membership rates are available for members, 35 years of age or under, where there is already a Principal member in their organisation.

NEXTGEN MEMBERSHIP £145

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### INTERNATIONAL ORGANISATIONS

Organisations with offices located outside of the UK.

This category enables non-UK members to take advantage of the benefits of BCO membership.

INTERNATIONAL MEMBERSHIP £255